



From the moment we stumbled into Chris' office in downtown Evergreen, my fiancé and I trusted that Chris would find the perfect home for us. With me still living on the east coast at the time, Chris was extremely patient and flexible to work around the challenges. After losing the first home we bid on (which turned out to be a blessing in disguise), we had decided to rent and take more time to find a home. A month and a half later, Chris contacted me with a listing that just came on the market because he knew it was exactly the home we were looking for. Chris really listened to our criteria for a home and nailed it, within our budget too! (added bonus!) The short sale process was a bit of a nail-biter, but we knew that Chris would keep things moving to the best of his ability,

and he did. Most of all, he really looked out for us and was extremely upfront and honest from the get go. It was nice to work with a Realtor for once who wasn't focused on just getting us into a house and collecting a commission. Chris really did his homework and found us our home. Knowing that Chris had our back, we were both at ease throughout the entire process. We are forever grateful to Chris for finding us our dream home, we have been so blessed.

**Eric and Janelle** stopped in my office after exploring Downtown Evergreen in 2009. The connection was immediate as I asked Eric to play in a softball game that night.

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Thank you so much for all your hard work, diligence, and patience in helping us find this perfect home for our family. What a huge step for us and I'm just glad you were the one to help us get there. You really made everything easy.

**Ben and Molly** stopped in my office in late 2009 and asked for my help as they were relocating from California. I found a great home in Evergreen and had to navigate through an emotional Short Sale process.

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This message is meant to offer you some insight into how Chris Vinci worked with me. I asked Chris to sell my house in an area that takes about 6-12 months to sell. After 90 days, I was frustrated with the lack of offers. I had already relocated out of state and was getting anxious. Chris explained he had my home strategically and extensively marketed to the public and other Realtors. I decided to terminate my contract with Chris and hire the #1 Realtor in the area. Prior to the termination, Chris explained that he was working with an agent who had an interested Buyer and that my home was their #1 choice. I didn't care and fired him anyway. The new agent convinced me to lower my price \$25,000. Two weeks after signing with the new agent, Chris called to

advise me that the agent he was working with was in fact submitting an offer. I asked Chris to represent me during the transaction. We successfully closed on the sale but for \$33,000 below where Chris had originally started working with this agent. I believe if I had listened to Chris in the first place, I would not have lost nearly as much equity in my home. If you trust the agent you hire to begin with, trust them when they offer advice. Call Chris Vinci if you want straight talk.

**Confidential Seller in Evergreen**



Chris - Gordon and I cannot thank you enough for helping us purchase our new home in Conifer! Not only do we feel we've found our 'dream' home but we've found a great friend in you. Your personal touch, caring manner and tireless support will never be forgotten. Buying a retirement home in Colorado while still working and living in Wisconsin is not an easy feat. But you were there every step of the way. We could not have done it without you. Please - feel free to give our name to anyone that would like to talk to a satisfied customer! We couldn't be happier.

**Barbara & Gordon of Wisconsin** met me on a chance encounter at The Bistro in Marshdale and allowed me to help them find the perfect home to retire at.

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Thanks Chris. You've nailed it from the beginning to the end providing amazing service and communication. That's pretty rare these days so I very much appreciate it.

**Kristine & Brian** found our website and then hired us to help them relocate from Utah to the Hiwan Country Club area in Evergreen.



"My wife and I were looking for a place in Evergreen and in late 2006 began the process in earnest. We each had a short list of "must haves", with some of them seeming to conflict with each other! (Such as "perfect view" and "affordable!")

We traveled to Evergreen from Florida at least 4 times over the next 18 months and spent a LOT of time reviewing home after home, with nothing but the professional, prompt, and bend-over-backwards service from Chris Vinci.

From email alerts on new homes hitting the market to out of the box thinking on locations previously not in our 'circle', I was always very appreciative of Chris' no hassle, take as long as you need to find what makes sense to you approach.

I've worked with enough realtors to know when even a single comment is made showing the inner "C'mon, just pick a place already!" but that seemed so distant a thought to Chris it made the entire experience a real pleasure.

In the end we overcame all conflicting issues (found the perfect view AND it was affordable!) and I truly feel like we didn't hire a Real Estate broker as much as we made our first friend in Evergreen and I wouldn't hesitate a second to recommend his services to anyone looking for the same experience."

**Top Qualities: Great Results, Personable, High Integrity**

**Carolyn & Frank** contacted me after finding the Downtown Evergreen Walking Map I created for the community.

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"Chris transaction brokered the sale of my previous home in a challenged neighborhood, during the holidays, in a down market and at 97% of the list price. At the same time he helped me find my dream home and negotiate with a difficult seller whose broker wasn't as experienced or professional as Chris. In essence, he worked a miracle. He makes buying and selling the best experience possible. Don't hesitate to hire him!"



**Larisa** came to da Vinci Realty through a referral from her sister, a Realtor in Vail. Prior to helping Larisa buy this Arvada rowhome, we sold her condo to a neighbor who, in turn, needed da Vinci Realty to sell his condo, which we successfully accomplished by finding a qualified Buyer. Everyone WINS!



We normally wouldn't do this, and have never endorsed anyone in the past, but we wanted to share our experience with an exceptional listing agent. Chris Vinci was always professional, aggressive when necessary, accessible 24/7, absolutely dependable, and a consummate seller. We had listed our house through another realtor for six long and unsuccessful months. After we switched to Chris, our home was sold in one week! He outlined a strategy for us, and events played out almost exactly as he planned and expected. I am convinced we would have gotten an even higher offer had we found Chris when we began

this process. If anyone in Colorado is concerned about selling their home and who they should list their home with, get Chris Vinci on your side. You won't be disappointed.

**Melissa & Mark** called me after being upset with their current Realtor. They had already relocated to Maryland.



Chris, you were always there when we needed you and we felt that you had a lot of good input during the whole process -- from beginning to end. Chris, you have an easy going personality and can take on challenges when they present themselves.

You always displayed a positive attitude and one that doesn't quit until the job has been done to the satisfaction of all parties concerned.

**Laura & Rich** listed this Evergreen home with us and we found a buyer from Arizona.

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We truly enjoyed the process of buying our new home in Evergreen with you. You are very professional and always explained the details in a very careful and thoughtful manner. You are without a doubt the best real estate broker we have worked with and would highly recommend you to anyone that would like to have a positive real estate experience. We really appreciate that you kept us informed throughout the home buying process. Thank you very much for your assistance!

**Todd & Patty** was referred to us through a Realtor in Arizona. We acted as a Transaction Broker to successfully bring both parties together.

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Our experience with The Vinci Team was nothing short of exceptional. They provided us with great insight into the presentation of our home, and used a pricing strategy that was a perfect fit with the market while helping us attain our goals. After receiving an offer within 24 hours after list, they kept us up to date on all of the logistics and quickly worked through any issues. We would highly recommend their services!



*My close friends, **Cory & Jenae**, allowed us to sell their home in Evergreen Highlands. Through precise market analysis we sold it in 22 hours!*



The Vinci Team was very responsive to our needs and demands. We were extremely pleased with their professionalism and negotiating skills. Throughout the entire process, we felt that they were truly interested in our happiness.

*My close friends, **Dave and Michelle**, asked us if we could sell their Hiwan Country Club home for more money than what they were previously told. Not only did we sell it for \$30K higher, we sold their home in 7 DAYS!*



We wanted to say thank you to the hardest working Realtor around! We are glad that we chose to work with you and look forward to passing more referrals your way. Also, thank you for, not only treating us as clients, but as a family with specific ideas and needs. This was most important and impressive of all.

**Bob & Peggy** called me after being upset with their current Realtor and I helped them relocate from Illinois to live in Evergreen with their 5 children.

We just wanted to write and say thank you for working with us over the past two years! We feel so lucky to have met you! We knew right away that we liked you both, but we are truly grateful for all the help you've given us in our real estate adventures. We are pretty good at doing home searches on our own and in the past have worked with a few realtors who did not add much to our knowledge. We had no idea just how helpful, attentive and insightful realtors could be until we worked with you! You helped us find our dream home and we wake up every morning pinching ourselves, so glad that you helped get us here. Thank you for your continued help and friendship! Colorado is lucky to have you!



**Dennis & Keshina** found our office in Downtown Evergreen and allowed us to help them find and purchase this home in Evergreen.

*These are quotes from a letter we received from **Danielle & Vince**, whom we helped sell their custom built home in Denver and find their perfect Horse Property in Parker.*



~ "I would like to take this opportunity to inform you of the exceptional service of two real estate professionals that helped my family with the sale and purchase of our house"

~ "The Vinci Team was very receptive to our numerous demands of what we had to find in order to sell our house"

~ "Chris Vinci coordinated the sale of our house. He kept my family informed of all developments.....all questions were answered and any bumps in the process were smoothed over. The sale of our house would not have been possible without the assistance of The Vinci Team. At one point we thought the deal was going to dissolve due to the other Realtor....Chris and Patty intervened and were able to facilitate an agreement that closed the deal."

~ "Patty Vinci served as the buyer agent.....she painstakingly reviewed hundreds of potential properties....developed an intuitive understanding....was able to find a home with all the amenities we desired."

~ "They went beyond the call of duty to ensure a smooth transaction."

~ "I will recommend The Vinci Team to everyone I know looking to buy or sell their home."

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We can without hesitation recommend The Vinci Team. Their style, communication, and motivation was very straight forward and pleasant. They responded ASAP to all of our requirements and requests, and they were very knowledgeable about the area. They found exactly what we were looking for and made the transaction happen without a hitch. Being ex-Air Force, I can describe Chris as having a "fighter pilot" mentality.



*I met **Denise & Jeff** in a restaurant and helped them relocate from Hawaii to Conifer with their 3 children.*